

# डिजिटल डुनॉवेशन स्वीकार्यता > प्रतिबद्धता > कुशलता

# DIGITAL INNOVATION Engage > Embrace > Excel

PRAGATI APP FOR DEVELOPMENT OFFICER





- ► LIC Pragati portal/app has been developed to give marketing and policy servicing support to Development Officers.
- ➤ Provides various features like comparative business statistics, agents data, policy holder's information and data, reports, etc.
- **→** Gives a clear graphical representation.
- Gives summary of the business done by his/her Agents.



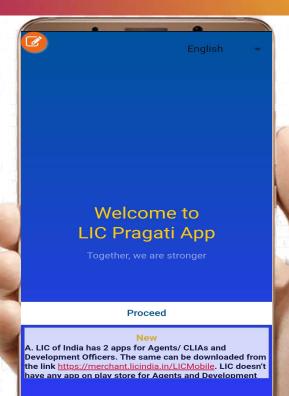


#### How to access

- > DO Portal App can be accessed on Laptop/PC through URL
- https://mbiz.licindia.in/DOPortal
- > This app can be downloaded to Mobile through URL
- <a href="https://merchant.licindia.in/LICmobile">https://merchant.licindia.in/LICmobile</a>



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Language Selection

On opening app after installation

Click to proceed



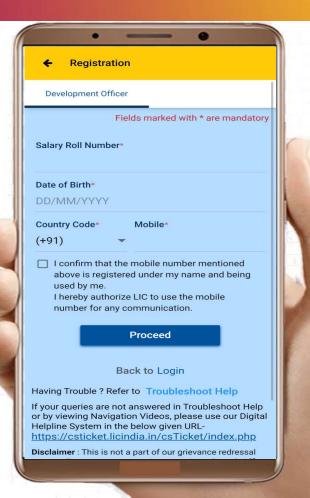
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#### **Registration for login**

To get the App access, the DO has to signup in the app first

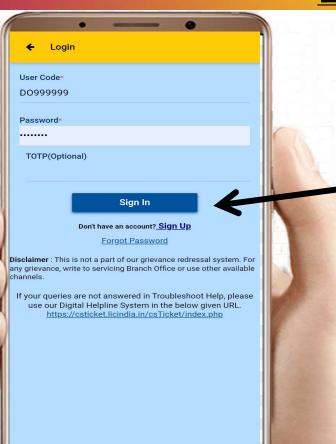
DO can signup by giving SR no, DOB and Mobile no

After successful signup, DO can access the App by entering unique user ID(DO& SR no) and password





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**Login Page** 

Login using User ID & Password or MPIN



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#### **Setting MPIN**

Create 4 digits MPIN first and confirm it by re-entering

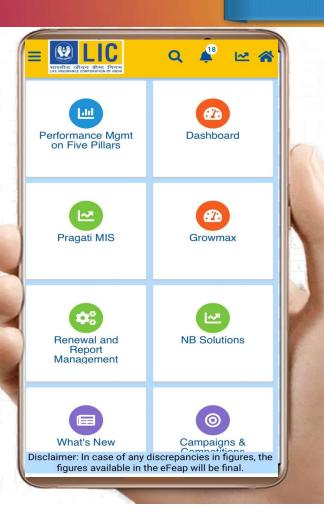
Now put OTP received on your registered Mobile no. and press submit.

Remember this MPIN as only it will be required while login thru Mobile

#### Homepage



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#### This is the landing page after login.

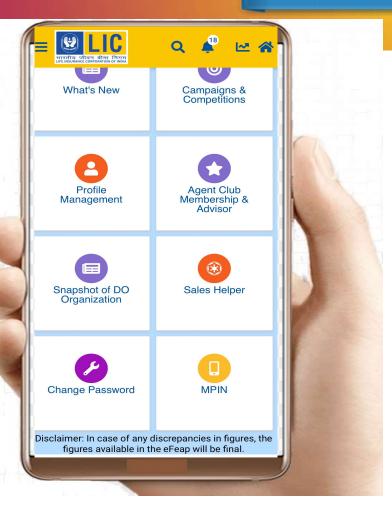
- Performance management on 5 pillars.
- > Dashboard
- **→** Pragati MIS
- **≻** Growmax
- ➤ Renewal and report management
- > NB Solutions
- > What's New
- > Campaigns and competitions





#### Homepage



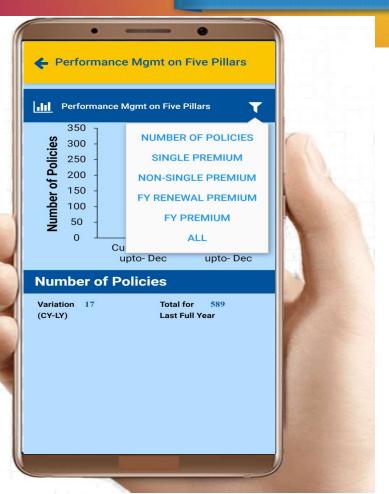


- > Profile Management
- Agent Club Membership & Advisor
- > Snapshot of DO Organization
- **≻** Sales Helper
- > Change password
- > MPIN

#### **Performance management on 5 pillars**



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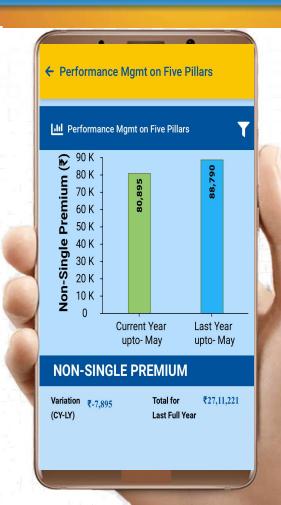


#### **Performance management on 5 pillars**



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#### **Dashboard**





Portfolio graph for Policies, Premium and SA for TOP 5 group of policies like Endowment, Unit Linked, Pension/Annuity, Whole life and Money Back.

#### **Dashboard**



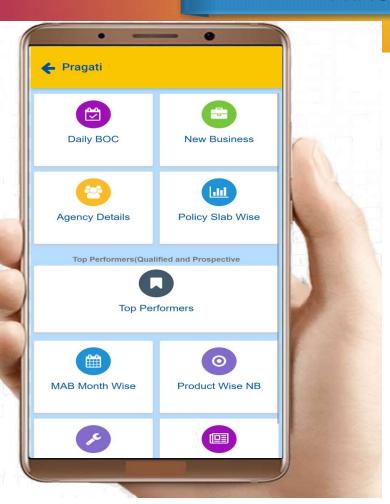




Premium



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#### This option provides the following features:

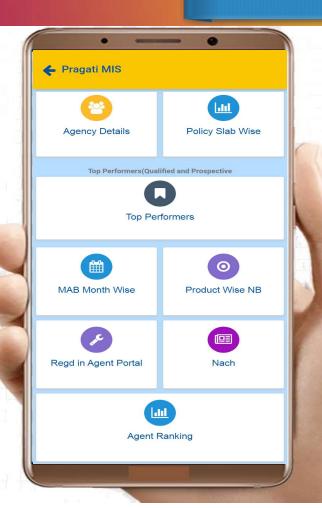
- **➢ Daily BOC**
- ➤ New Business-on the basis of Day, Month, Year and Period wise
- **▶** Agency Details-Agency Plantation, Active and Inactive Agents
- **≻**Policy Slab wise
- >TOP Performers- Agents list according to criteria
  - a. MDRT/TFPI
  - b. MDRT/Commission
  - c. Centurion
- >MAB Month wise
- **≻**Product wise NB
- **≻**Registered in Agent Portal
- **≻NACH**
- >Agent Ranking

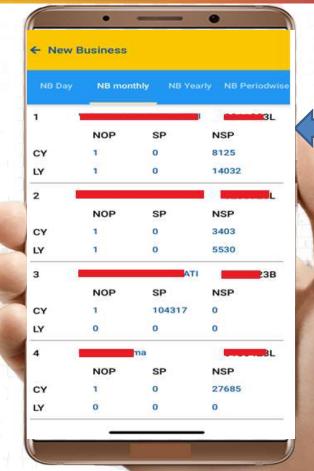






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New Business MIS Agent wise

Name

Name

Name

Name

SRIVASTAVA

Code

Code

Code

Code

23L

ARAN018

3L

No of Lives 42

FYP 297514.00

No of Lives1

No of Lives1

FYP 1131.00

No of Lives1

FYP 255.00

vouvozáL

No of Lives 10

FYP 64787.00

FYP 262.00

← MAB Month Wise

9559867808

7307641770

FYRP 524.00

9506966460

FYRP 1131.00

7607899210

FYRP 510.00

6386739212

FYRP 117600.00

FYRP 629752.00

May

MAB month

wise



Qualification/NOP

Qualification/NOP

Qualification/NOP

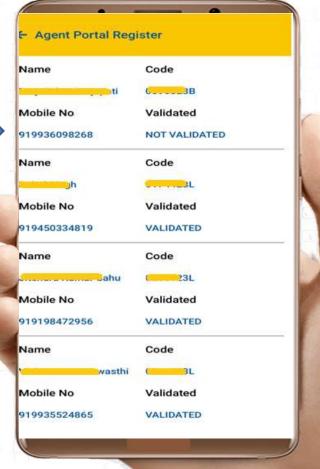
Qualification/NOP

· .......



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Agent Portal Register



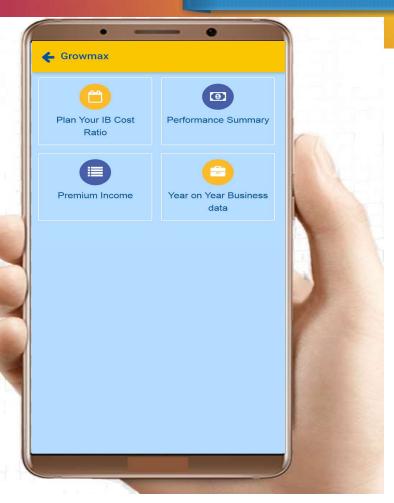
NOP			
. ∷3L	NOP	SP	NSP
G.,,,,,AM	7	131185	24240
0 <mark>2009</mark> 23L	NOP	SP	NSP
AGRAHARI	2	0	6104
0123L	NOP	SP	NSP
SAHU	1	0	2500
C 3L	NOP	SP	NSP
AWASTHI	1	0	8125
3L	NOP	SP	NSP
A MAR SINGHAL	1	0	2049
23B	NOP	SP	NSP
PRAJAPATI	1	104317	0
0 <mark>4054</mark> 23L	NOP	SP	NSP
U Trma	1	0	27685

**Agent Ranking** 

#### **Growmax**



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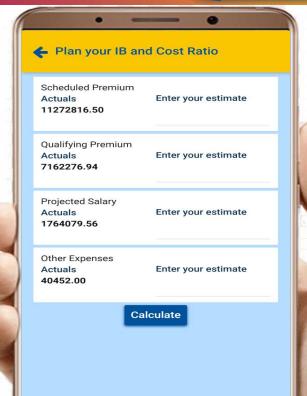
#### This option provides the following features:

- **▶** Plan Your IB Cost Ratio
- > Performance Summary
- > Premium Income
- > Year on Year Business data(SFYPI)

#### **Growmax**



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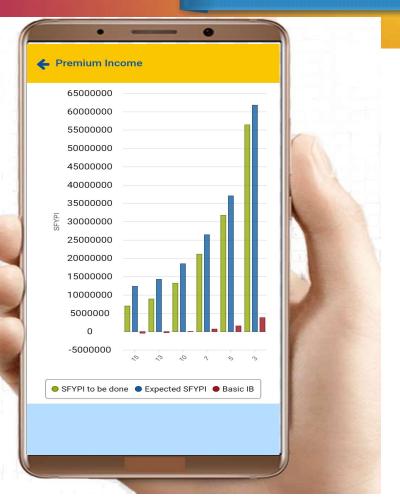


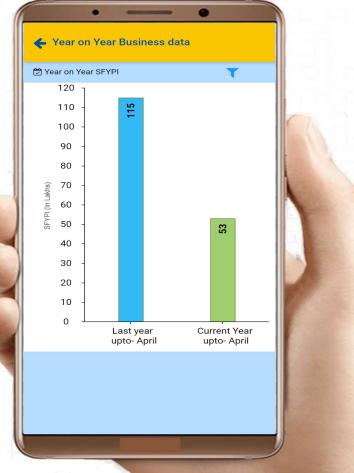
1	. —	•
	Performance Summary	
	Last year Sch.Prm Income	₹86,98,702.56
	Last Year Cost Ratio	17.63%
	Last year IB	₹0
	Current Year SYYPI	₹1,12,72,816.5
	Current Year Graded Prm	₹80,82,926.94
	Current Year QFYPI	₹71,62,276.94
4	Current Year Cost Ratio	16.00%
1	Current Year Basic IB so far	₹0
4	Projected Salary (excl oth exp)	₹17,64,079.56
	Other Expenses (as per last year)	₹40,452
П		

#### **Growmax**

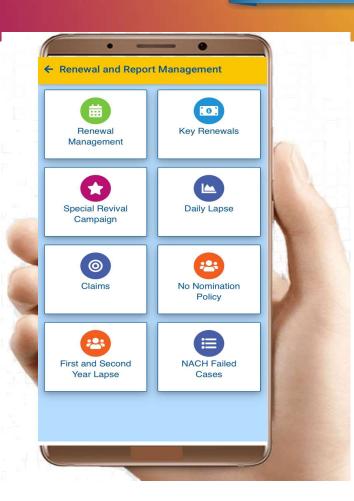


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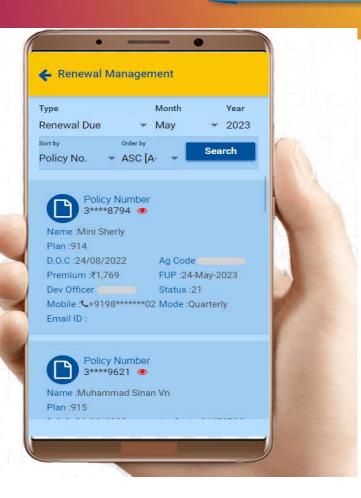
#### This option provides the following features:

- > Renewal Management
- > Key Renewals- where premium is more and renewal due.
- > Special Revival Campaign eligible policies list
- ➤ **Daily Lapse-** policies going to lapse next day, within a week and within a month are displayed.
- > Claims
  - a. SB/Maturity due list for 3 Months
  - b. SB/Maturity due Pending list for previous six months
  - c. Death claim intimated
- ➤ **No Nomination Policy**-List of policies having no nomination assigned
- First and Second Year Lapse-policies which are lapsed in their first and second year are listed.
- NACH Failed Cases





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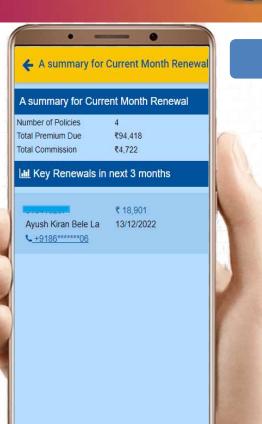
#### **Renewal Management**

Following types of lists are available under this option:

- \* Renewal premium list
- **❖** Default list
- Lapse list
- **❖** FYRP list
- **❖** SSS Gap list

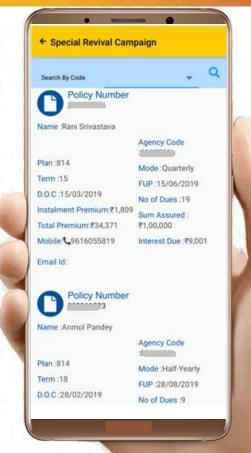


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#### **Key Renewals**

Premium more than 10000 in the next three months are shown here.



#### **Special Revival Campaign**

List policies
eligible for
Special
Revival
Campaign



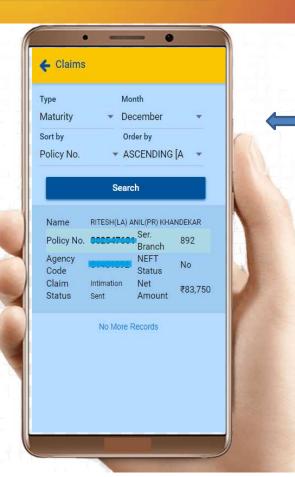
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#### **Daily Lapse**

The list can be taken for:

- for tomorrow
- up to the week
- up to the month



#### **Claims**

Maturity list, Survival benefit list and outstanding Death claim list can be taken from this option.

The list can be taken for the next three months.



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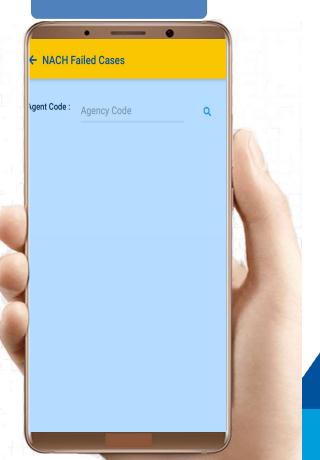
# No Nomination Policy



# First and Second Year Lapse



#### **NACH Failed Cases**



#### **NB Solutions**



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#### This option provides the following features

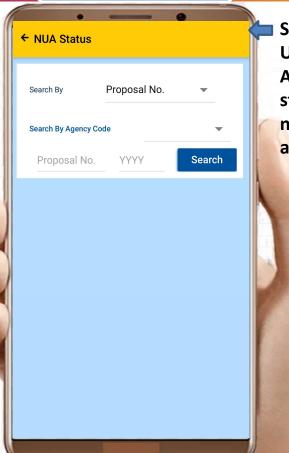
- > NUA Status
- > NB Assist
- **→** Policy Dispatch Status
- ➤ **Pincode Enquiry-** search by Pincode, City, Post Office and Taluk.
- ➤ **Diagnostic Centre** Enquiry-Diagnostic centre details search by DO/ZO name
- ➤ Residence Group Enquiry-Residence group countries their extras allowed such as Medical, non-medical Riders, Max covers, Max Policy term etc.
- Forms Enquiry- NB Business cover, NRI/FNIO, Financial Forms, Medical (dropdown menu)



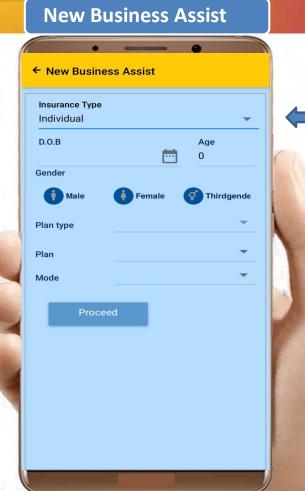


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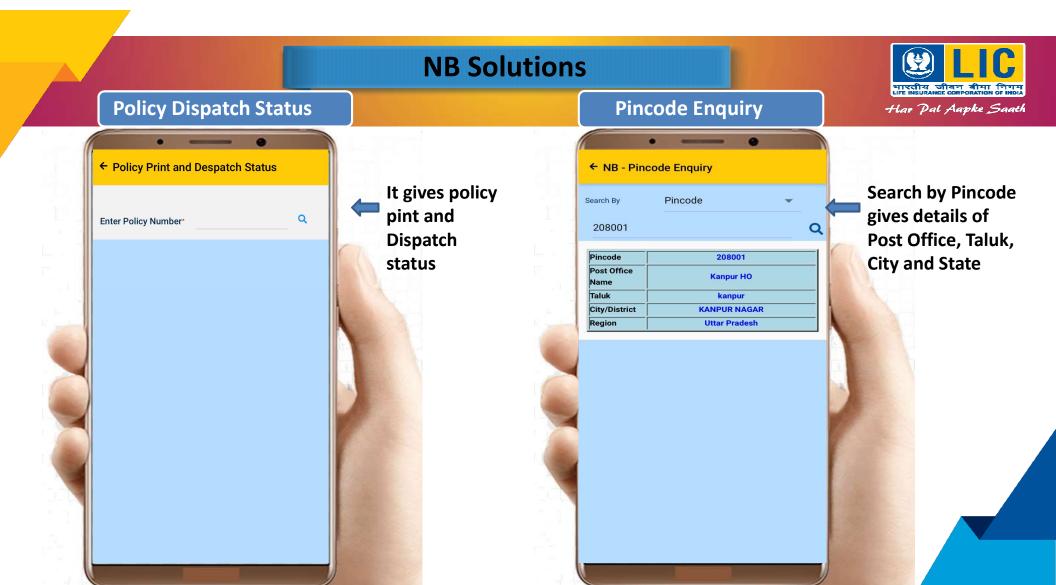
#### **NUA Status**



Search New
Underwriting
Application(NUA)
status by Proposal
no, Rating sheet no
and Agency Code



Assists Agent while doing new business



#### **NB Solutions**

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**Diagnostic Centre Enquiry** 

**Residence Group Enquiry** 

Forms Enquiry









#### Agent Club Membership & Advisor



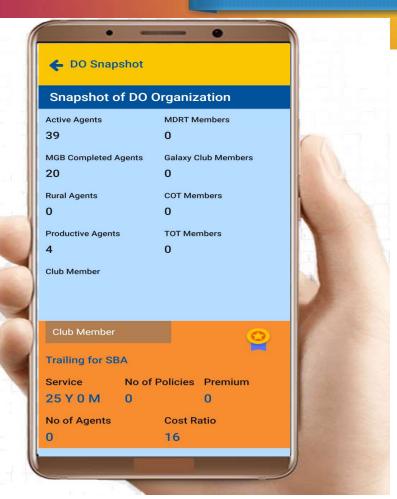


#### This option provides the following features:

- Club Benefits-Benefits details of various agency club
- ➤ Club Membership Summary-Summary of club, Number of lives completed, Net renewals collected, commission paid, number of policy lapsed in previous years.
- ➤ Club Advisor- Statistics like Number of lives, Lapsed ratio, Probable lapse ratio, Policy which can be revived, number of health Policies, Club Rules etc.

#### **Snapshot of DO Organisation**





This option provides the following features:

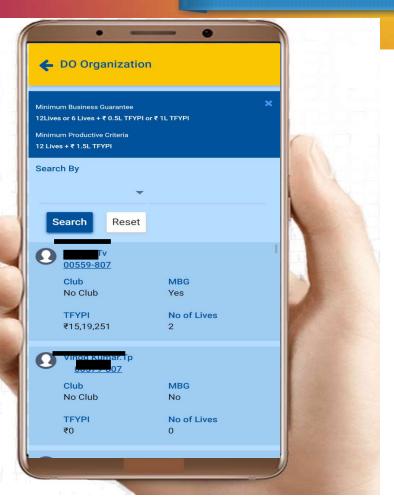
- Data regarding Active Agents,
   MDRT members, COT, TOT etc of
   Development Officer
- ➢ His cost ratio, No of Agents, No of Policies, Premium is also displayed



#### **Snapshot of DO Organisation**



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List of Agents with their respective data under the Development Officer is shown

#### **Hamburger Menu**



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The following Options are available under this menu:

Dashboard (same as in Homepage)

**Revival Quotation** 

**Policy Premium Paid Statement** 

**Shareable links** 

**Quick Links** 

**Agency Year Ending Cases** 

Grievances-Agent can register grievances of Policyholders and for self and can view its status.

- Agency Grievances
- Policyholder Grievances

**Change Password** 

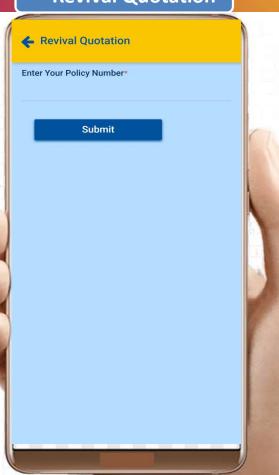
#### Hamburger Menu



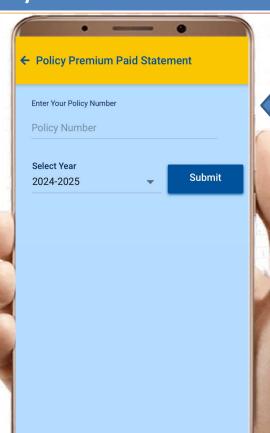
#### **Revival Quotation**

Policy Premium Paid Statement

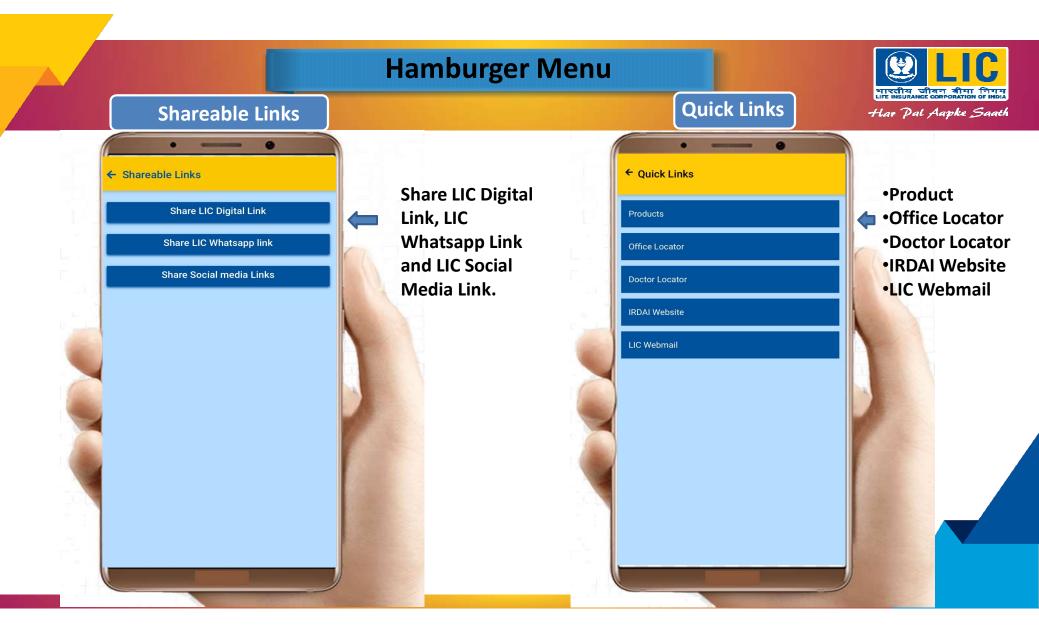
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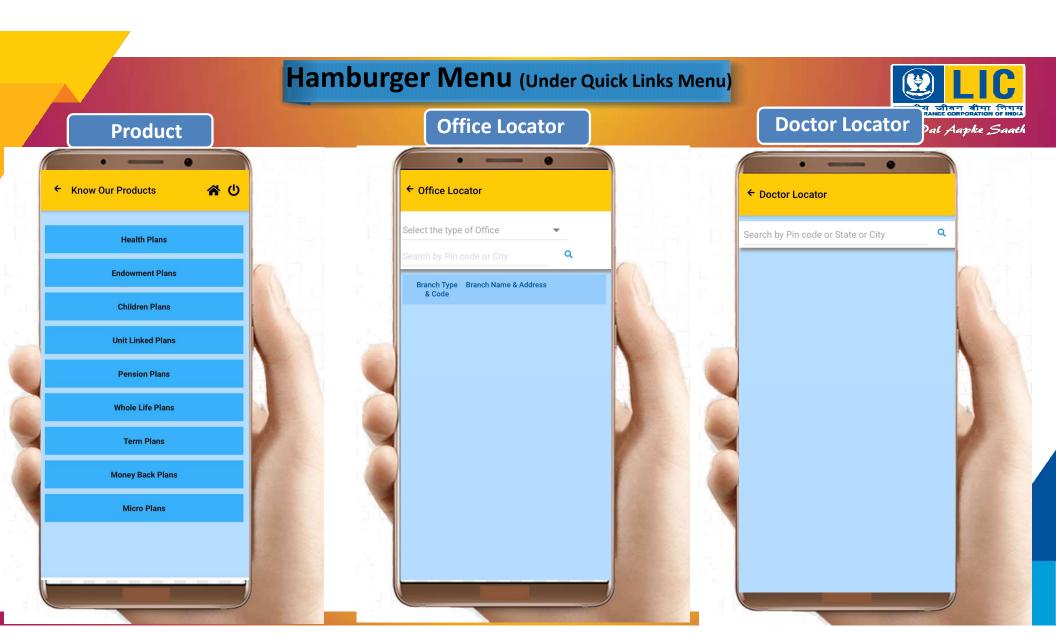


Quotations for reviving the lapsed policies



Policy
Premium
paid
statement FY
wise get
generated

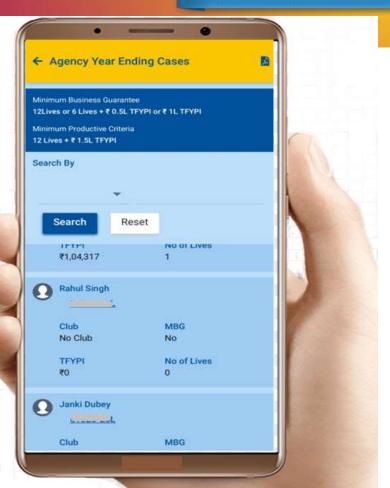




#### **Hamburger Menu**



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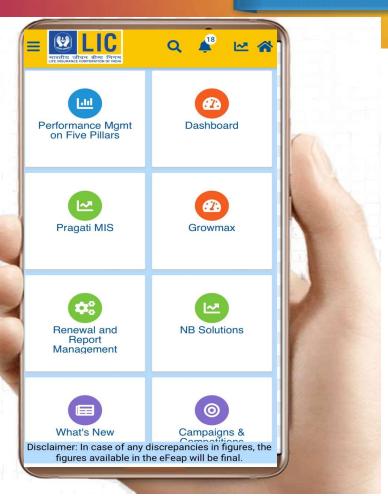


#### **Agency Year Ending Cases**

Agency can be searched by Agency Name and Agency Code available in dropdown menu. List of Agents completed Minimum Business Guarantee(MBG) and clubs under which they belongs.



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The policy search, Alerts and NAV are available in the landing page itself.

Policy Search Option

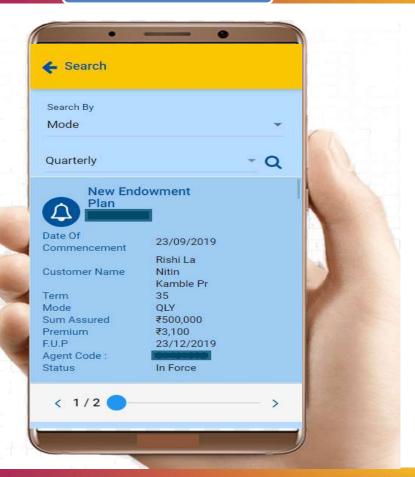
Alerts

**NAV** 

**Home** 



#### **Policy Search Option**



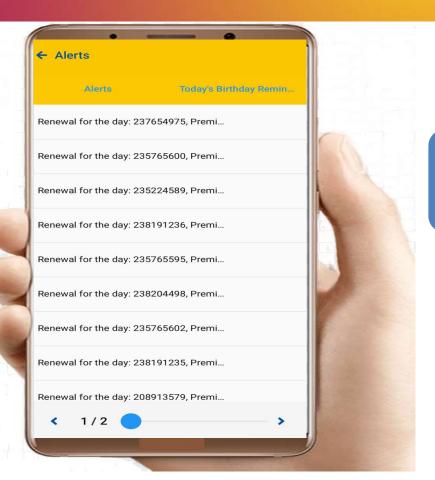
The policy can be searched using the following criteria:

- Policy Number
- D.O.C range
- Policy Holder's Name
- **■** Premium range
- Plan
- Sum Assured
- **NACH/ENACH**



Alerts





It gives Alerts for today's Premium due, going to lapse to day, Maturity due.



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#### **NAV list**



It will show NAV for the day for all ULIP policies.



