



Marketing-FPT Department, Central Office, Yogakshema, Jeevan Bima Marg, Mumbai 400 021,

Ref: CO/Mktg/FPT/Training/2023-24/1

Date: 21.02.2024

All HODs of Central Office
All Zonal Offices
All Divisional Offices
All Branch Offices & satellite Offices
Audit and Inspection Departments
MDC, ZTCs & STCs

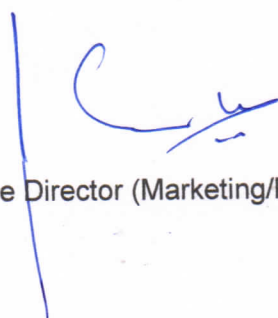
Dear Sir/Madam,

Re: Training to Agents Reinstated after 2 years from the date of Termination

This is with reference to our circular ref:CO/Mktg/ZD/A/44/2023 dated 20.12.2023 regarding Rules related to Reinstatement and Reappointment of Terminated Agents. As per Sl.No.-8 of the said circular, "if Reinstatement of agency is after a period of Two years from the date of termination of agency, such agent should be exposed to the training at DTC within one month of reinstatement. "

In this regard, it has been decided that the aforesaid training at DTC shall be for the period of 12 hours (2 days), on the topics covered under Impact Training, as well as other relevant topics such as ANANDA module, Agents App, extant underwriting rules, G & U Plans, Non-Par products and latest rules relevant to insurance sales.

DTCs and Divisions have to ensure to follow the above guidelines while designing the training program for Agents Reinstated after 2 years from the date of termination.


Executive Director (Marketing/PD) & CMO